

# **Tender Invitation: For Turf & Maintenance Operations at District Sports Club.**

**Published Date: 20/05/2024**

**Validity – 21/05/2024 – 27/05/2024**

**Subject: Invitation to Bid for Turf Operation & Maintenance at District Sports Club, BKC.**

**INTRODUCTION:** The District Sports Club invites interested parties to submit tenders for the operation of the turf facility located within the premises of the club. The successful applicant will be responsible for managing and maintaining the turf, as well as overseeing its commercial activities.

## **TENDER DETAILS:**

### **One Time Premium Requirement:**

One time premium of Rs. 20 lacs + GST, will be required to be submitted along with the tender proposal.

### **Scope of Work:**

The selected Turf Operator will be responsible for:

1. Maintenance and upkeep of the turf facility to ensure optimal playing conditions.
2. Booking and scheduling of turf usage for various sporting events, practices, and tournaments.
3. Implementation of marketing and promotional strategies to attract users and increase revenue.
4. Compliance with all relevant safety, health, and environmental regulations.
5. Reporting of financial performance and adherence to agreed-upon KPIs to the District Sports Club on a regular basis.
6. Ensuring the cleanliness towards the turf
7. Exclusive Tie up with Khelo More for Cashless bookings.
8. To ensure adequate staff for all the working hrs is present at the venue. Minimum 1 person per shift is required.
9. Ensuring the light & nets are maintained and are in order.
10. Ensuring all the repairs and maintenance of the turf is taken care off.

**Submission Guidelines:**

Interested parties are requested to submit their proposals in sealed envelopes marked "**Tender for Turf Operator**" to the address below not later than 27/05/2024 by 6.00 p.m

**Delivery Address:**

District Sports Club, H-Block, BKC, Sion – Bandra link road, Sion West, Mumbai - 400017

Interest Clients to send any queries to the official email id: - [admin@dscbkc.com](mailto:admin@dscbkc.com)

No Verbal Commitment or Request will be accepted.

**Commercials:**

The revenue sharing arrangement for this venture will be as follows:

- Minimum 50% of the revenue will be allocated to the District Sports Club in 1<sup>st</sup> year.
- For Balance Revenue share to be retained by the Turf Operator to be proposed by the Turf Operator.
- For any event at the Turf, Pricing will be finalized only by D.S.C. Managing Committee Only.
- For DSO & Coaching events there will be no charges.
- For Every Year there shall be an increase in the revenue sharing of D.S.C by 5%
- Validity of this Tender will be for 3 years.
- Handover of the turf should be given in acceptable condition by meeting the standards of D.S.C

**Evaluation Criteria:**

- Past Experience and Track record in managing turf facilities.
- Financial stability and capability to fulfil the deposit requirement.
- PAN No and IT returns for last 2 years duly CA Certified.
- GST Certificate and last six month returns.
- Positive Net Worth
- Proposed business plan and strategies for maximizing revenue.
- Compliance with the terms and conditions outlined in the tender document.
- Any additional factors deemed relevant by the District Sports Club.

**Important Dates:**

- Tender Issue Date: 20/05/2024
- Deadline for Tender Submission: 27/05/2024
- Evaluation Period: 28/05/2024 – 29/05/2024
- Notification of Award: 30/05/2024
- Start Date for the Validity of the Contract: - 01/06/2024 – 30/05/2027

**Note: The District Sports Club reserves the right to accept or reject any tender, in part or in full, without providing any reasons thereof.**